



# Laurent Delifer

## EXPERIENCE

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Born in Beyrouth (Lebanon) in 1956, he graduated from L'École Supérieure des Télécommunications of Paris in 1981. He then went on to receive his Executive Business training from Harvard University in 1991.

His career began within Digital Equipment Corporation (DEC) in Europe as Manager of European Networks and Communication, but he was soon sent to Boston Massachusetts after being appointed Vice President of Networks and Communications Worldwide.

In 1996 he founded NavLink Communications with the goal to improve Telecom Services and introduce Internet services in emerging countries. This evolved to include the establishment of Data Centers, offering managed services to the enterprise market where NavLink quickly became the leader through the Middle East and Africa.

When AT&T acquired a 38% stake in NavLink, as President and CEO, he played a key role in extending AT&T's presence in the GCC countries through the deployment of a regional MPLS (Multi-protocol label switching) network.

During his time at the helm of NavLink, he was instrumental in enabling major Telecom operators in the introduction of Advanced Enterprise ICT services to their respective markets in Europe, the Middle East and Africa. He continued to serve on the Board of NavLink, until he sold the company to AT&T in 2017.

In 2016, he co-founded Cyber Resilience Suisse, a Managed Security Service Provider (MSSP) with the goal of providing a managed digital oversight outside of the perimeter of the enterprise. He currently holds the position of Chairman as well as being Managing Partner in Assembly, a California based Fund focused on Security and IOT investments.

With more than 35 years of experience in the Telecommunications and Cyber Security Industries, he decided to share his extensive knowledge and unique vision with KELONY™ by becoming Managing Partner for Switzerland in 2018.

## ROLES AND RESPONSIBILITIES

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**Managing Partner - KELONY™ Switzerland**